

Heads W.

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Champions of Sector

INDIAN BUSINESS INSPIRATIONAL STORIES

Growth Enablers

Dealership,
Distributorship,
Franchise and Other
Collaboration
Opportunities

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Stay at the forefront of business innovation and opportunities! Follow us on our social media handles for continuous updates and insights that shape the future of the business community.

BUSINESS LEADERSHIP LEAGUE

Giving visibility to your business

"Memories fade, brands turn to dust, stay top-of-mind, or you'll end up lost"



Swetapadma Mohanty Founder & CEO



Dear Member Community,

In the fast-paced world of business, especially for small and medium-sized enterprises (SMEs), visibility is often the difference between thriving and merely surviving. With numerous businesses vying for attention, standing out in the crowd requires more than just offering a great product or service—it demands strategic efforts to enhance your visibility.

Here are five effective ways to boost visibility for your business:

- 1. Leverage Digital Marketing: In today's digital age, having a strong online presence is non-negotiable. Utilize digital marketing strategies like social media marketing, search engine optimization (SEO), and content marketing to reach a broader audience. Engaging with your customers through these platforms not only increases your visibility but also builds trust and credibility.
- 2. Participate in Industry Events: Industry events, such as trade shows, webinars, and networking meetings, provide a platform to showcase your business. These events are excellent opportunities to connect with potential clients, partners, and industry influencers. At BLL, our events are designed to maximize your exposure and put you in front of the right audience.
- 3. Collaborate with Other Businesses: Forming strategic partnerships with complementary businesses can expand your reach to new customer bases. Co-hosting events, cross-promotions, or creating bundled offers can significantly enhance your visibility while providing added value to your customers.
- 4. Share Your Story: Every business has a unique story, and sharing yours can resonate deeply with your audience. Whether through blog posts, interviews, or speaking engagements, telling your story helps humanize your brand and makes it more relatable. Our platform at BLL is dedicated to sharing the inspiring journeys of our members, helping you connect with your audience on a personal level.
- 5. Engage in Community Initiatives: Being involved in community initiatives or corporate social responsibility (CSR) activities positions your business as a responsible and caring entity. It not only improves your brand image but also increases your visibility within the community. Consumers today prefer brands that align with their values, and community involvement is a great way to reflect that.

At Business Leadership League, we are committed to helping you enhance your business's visibility through our tailored events, networking opportunities, and dedicated platforms. By implementing these strategies and actively participating in our community, you can ensure that your business not only stands out but also builds lasting connections that drive growth.

Remember, visibility is not just about being seen—it's about being remembered. Let BLL be your partner in ensuring that your business remains at the forefront of your industry.

Wishing you all continued success and greater visibility!

Swetapadma Mohanty CEO and Founder **Business Leadership League**



The BLL Community

With a reach that spans over 100,000+ community members, the Business Leadership League (BLL) community is a dynamic and thriving ecosystem built for SMEs, MSMEs, and entrepreneurs looking to grow, connect, and scale. Our community consists of industry leaders, visionaries, and high-impact businesses, all coming together to create opportunities and drive innovation.

COMMUNITY BREAKDOWN BY INDUSTRY:

Manufacturing: ~ 40,000

Services: ~ 25,000

Trade(Distributors/Importers/Exporters): ~ 15,000

Construction: ~ 10,000

Others: ~ 10,000

Whether you are looking to connect with businesses in your sector or explore new partnerships, the BLL community provides the perfect platform for collaboration and growth.

COMMUNITY ENGAGEMENT:

At BLL, we believe in offering meaningful engagement opportunities to all our members. Our engagement avenues include:

- 60+ High-Participation, High-Engagement Events and Meets throughout the year
- Digital Directory of the member community for seamless access and networking
- Print Collateral Options: Directory listings, standees, banners, and logo placements at key events
- Presentation and Speaker Opportunities: Be a thought leader and present your business at our events
- Social Media, WhatsApp, and Email Broadcast Promotions: Get your message out to our expansive community

These engagements ensure that your business remains visible, well-connected, and top-of-mind for opportunities that arise across our community and beyond.

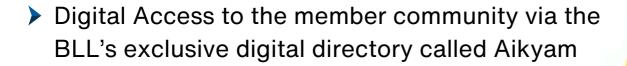
Joining the Community: What Problems Does It Solve?

- When you join the BLL community, you are addressing several critical challenges for your business:
 - 1. Visibility Issues
 - 2. Networking and Lack of Connections
 - 3. Limited Personal and Brand Positioning
 - 4. Difficulty in Acquiring New Customers
 - 5. Stagnant Business Growth

Business Leadership League (BLL) Subscription Plans

Plan 1: One Access Pass

- Price: ₹9,990 per annum
- Features:
- Access to ALL BLL events throughout the year
 - Business Pe Charcha
 - Vendor Empanelment Meets
 - Large Corporate Leader Meets
 - BusinessTopline Growth Meet
 - EXIM Conclave
 - Partner Events





JOIN THE COMMUNITY:

By joining BLL, you're investing in your business's visibility, growth, and networking. We offer tailored subscription plans that cater to different business needs, allowing you to choose the one that best fits your goals.



scan to connect

"Game Changers in Action: Real Stories of Success and Growth"

Don't miss out on the success stories from the BLL Community



LETS HEAR SOME SUCCESS STORIES FROM THE BLL COMMUNITY

From Consistent Visibility by Putting Up Stalls at Business Topline Growth Meet: Anu Kapoor's Success Story-Chocopearl



Anu Kapoor's success story at the BusinessTopline Growth Meets highlights the power of consistent visibility. By showcasing her products at events in June and August, she connected with key decision-makers, leading to a significant Diwali contract. Her journey shows that consistent engagement and visibility open doors to unexpected, game-changing opportunities.



 From Connection to Contract: Aankit Khetan's Success with Fortran Steel on **Indian Business Inspiration Stories-Kay Kay Engineering Company**





Aankit Khetan, a bearings trader targeting manufacturing, joined the Business Leadership League and discovered new business potential. Through the Indian Business Inspiration Stories platform, he connected with Fortron Steel, reaching out directly to Jatin Parekh. This strategic move led to a valuable purchase order, showcasing the impact of BLL's networking power.

BLL

Greetings From Business Leadership League

Here are the details:

Name :Aankit Kheitan :kaykayengg@kke.co.in Mobile 9820364917 Company :Kay Kay Engineering Co Business :Supplier of Bearings

Purpose :Have a product/services for you

Dear sir, We are supplier of bearings based in Mumbal. I would like to connect with you and understand how can i be a vendor in your companyThank you

Regards.

From Skeptic to Success: How Collaboration with ArthVritt Capital Sparked New Opportunities for Sidhveda HR





As Founder and CEO of Sidhveda HR Solutions, he was introduced to BLL by a friend who attended the August BusinessTopline Growth Meet at the World Trade Centre. Despite initial skepticism due to past networking experiences, he took a leap—and it paid off. Shortly after joining, he secured an HR contract with ArthVritt Capital, a BLL member company, and even filled a crucial position within the BLL team. His journey underscores the powerful, authentic connections that BLL fosters for its members.

MEMBER PROFILE

Rajat Prasad's New Milestones: From Prashanti Forex to the Classroom and Boardroom





Rajat Prasad Financial Expert & CEO

Congratulations to Rajat Prasad, founder of Prashanti Forex! He's been appointed as a Visiting Faculty member to teach Treasury and Forex Management to PGDM Finance students at ITM Business School, BLL has a MOU with ITM. Rajat is also enhancing his expertise through Boardroom Mastery with Mentor My Board, a fellow BLL member company.



Clinitech Laboratory Ltd: Building Strong Healthcare Partnerships in the BLL Ecosystem



Clinitech Laboratory Ltd has strategically positioned itself within the BLL ecosystem as a dedicated healthcare partner for SMEs. By consistently promoting its services and actively engaging with BLL members, Clinitech has built valuable alliances with companies like Anil Engineering Pvt Ltd and Dhruv Consultancy Services Ltd.



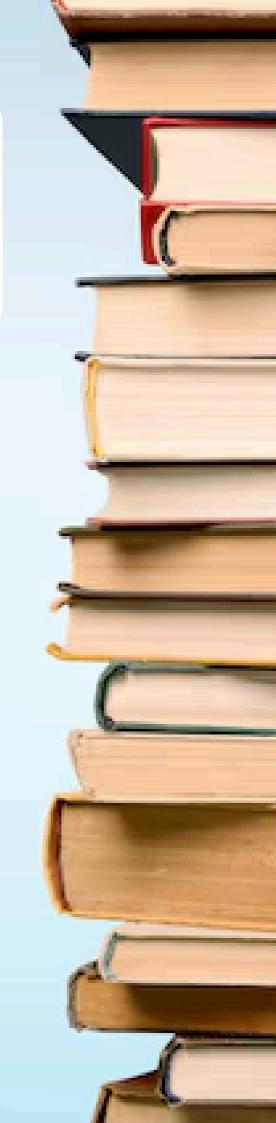
BLL's Successful Debut Delegation to the 39th Expo in Jakarta, Indonesia

BLL's first delegation to the 39th Expo in Jakarta, Indonesia, was a remarkable success. Led by RK Jain, MD of Sara Chem Pvt Ltd, and in collaboration with the Consul General of Indonesia in Mumbai, the team not only showcased their businesses but also established valuable connections with key nodal agencies in Jakarta. The delegation also received significant support from His Excellency Mr. Sandeep Chakraborty, Ambassador of India to Indonesia, whose assistance was instrumental in making the event a success. This collaboration provided a fantastic platform for networking and expanding business horizons.

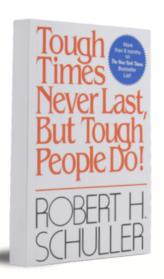


"Fuel Your Entrepreneurial Journey: Must-Hear Podcasts, Must-Read Books, and Must-Watch Movies!"

Dont miss out the BLL recommendations!!



BOOKS

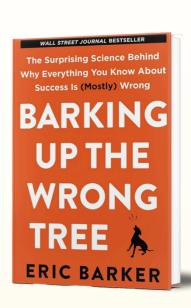


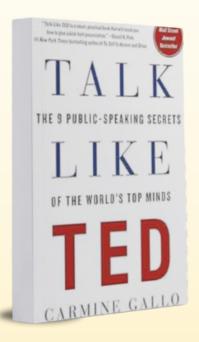
Tough Times Never Last, but Tough People Do!

It is a powerful reminder for every entrepreneur on their journey. This book resonates with BLL's core belief: challenges are opportunities in disguise. Schuller's insights inspire resilience, urging business leaders to persevere, innovate, and emerge stronger in the face of adversity.

Barking Up the Wrong Tree

Eric Barker's Barking Up the Wrong Tree challenges conventional success advice, offering surprising insights grounded in research. Barker explores what truly drives success in life and business, debunking myths and redefining strengths. Ideal for business owners, this book empowers readers to leverage unique skills and rethink their path to success.





Talk Like TED

Entrepreneurs seeking to captivate and inspire need Talk Like TED by Carmine Gallo. This essential guide reveals the secrets behind TED's best talks—storytelling, passion, and clarity. Gallo's insights empower leaders to connect authentically, spark excitement, and leave lasting impressions. A must-read for impactful, memorable communication.

MOVIES



Name: The Founder

It is an inspiring film for entrepreneurs, chronicling Ray Kroc's transformation of McDonald's into a global empire. It showcases perseverance, vision, and the power of scaling an idea. A must-watch for business owners seeking insights on ambition, innovation, and overcoming challenges to build a legacy. Highly recommended!

Name: Erin Brockovich

It is an inspiring film for female entrepreneurs, showcasing the true story of Erin Brockovich's fight against injustice. Her resilience, courage, and dedication to social responsibility offer valuable lessons on overcoming obstacles, challenging discrimination, and standing up for what's right. A must-watch for entrepreneurs driven to make a meaningful impact.

Favourite scene - Lame Ass Offer scene in a boardroom where Julia Roberts is incredible!!!!



Steve Jobs Stay hungry. Stay Foolish. 2016

Name: Steve Jobs

A must-watch for entrepreneurs seeking inspiration from the life of Apple's visionary co-founder. The film delves into Jobs' relentless pursuit of innovation, his leadership challenges, and his passion for excellence. It's a powerful reminder of the importance of creativity, persistence, and staying true to your vision.

Favourite Scenes - Some key Apple events where Steve Jobs delivers

PODCASTS

I highly recommend Figuring It Out by Raj Shamani for entrepreneurs. What I love about his approach is that he combines deep research with a relaxed, natural conversation style. Raj lets his guests open up, offering authentic insights that feel real and relatable.

It's a great way to learn and grow!



• PROFITABLE Startup In India, D2C Business, Marketing Strategy Bellavita Founder - Aakash Anand



Aakash's conversation in Figuring It Out was incredibly real and relatable. He shares valuable insights on how to be realistic about making money in business and emphasizes the importance of being your own top salesman. His practical approach and authenticity make it a must-listen for entrepreneurs looking to succeed.

 How Brands like Apple & Nike Use marketing To Control Your Mind
 Dr Sanjay Arora



Aakash, Founder and CEO of Shells Advertising Inc., shares expert insights on consumer psychology, brand strategies (Nike, Maggi), and how processed food industries create addictive products. He also explores building luxury brands and strategies for navigating luxury, mass premium, and premium markets—essential listening for entrepreneurs and marketers alike.





 How To Build A Unicorn In 2 Years & India's Largest Job Platform
 Apna Founder



In this episode, Apna's founder shares the journey of building India's largest job platform. Key strategies included identifying market gaps, leveraging Al technology, focusing on user experience, building a strong community, and smart fundraising. These factors helped Apna scale rapidly and achieve unicorn status in just two years.



INDIAN BUSINESS INSPIRATIONAL STORIES



Indian business has millions of successful and inspiring stories.

Stories of leaders who came from small towns, or financially poor families, or academically weak, or with physical challenges, or faced unprecedented business challenges and so on. They won against all the odds and are there to inspire us.

SHARE YOUR JOURNEY

Your inspirational story will help create a robust business environment. This apart your participation can help you reap rewards such as; Reach, Visibility and Recognition



REGISTER YOUR INTEREST

From navigating cultural shocks to revolutionizing Anil Engineering's product lineup, Dhivya Sriram's leadership has propelled the company to unprecedented growth.

Her strategic vision and dedication to innovation have not only revitalized the organization but also positioned it as a trailblazer in the engineering sector, garnering prestigious industry accolades and expanding its global footprint.

Dhivya Sriram's journey is a compelling story of accidental entrepreneurship and transformative leadership in the engineering sector. As the Director of Anil Engineering Private Limited, Dhivya catapulted the company five fold within a decade, all while balancing the demands of motherhood and receiving the prestigious "Visionary Women in Engineering" award in 2023.

Dhivya's professional path began in HR, handling projects for manufacturing giants like TVS India, where she gained invaluable insights into industrial growth. In 2013-14, her father-in-law, Dr. V. Sriram, acquired the struggling Anil Engineering Company, which lacked culture and infrastructure but had strong technical expertise in the oil and gas sector. Transitioning from HR in MNCs to the family business in 2014 was a culture shock, compounded by resistance from workers and a major product failure that tarnished the company's reputation.



DHIVYA SRIRAM

Director



Despite these setbacks, Dhivya and her husband, Mr. Sudarshan, tackled ad hoc issues, reconnected with existing clients, and innovated new products. Their efforts included developing the mini vaporizer, which displaced an American brand and reduced its market share to 2%.





They also focused on establishing a clear vision, mission, and goals, building a great team, and continuously investing in research and development. Under Dhivya's leadership, the company secured several key quality certifications, expanded its market reach through international expos, and transformed a 700-square-foot shed into a two-storey building with improved facilities.

"Get up, show up, never give up." - Dhivya Sriram

She faced the challenge of working in a male-dominated industry by enhancing safety and environmental standards to attract more women to the field. Her journey offers valuable lessons in market research, product innovation, governance, partnership, and the power of perseverance.



Dhivya's principles and values, inherited from her family, guided her to maintain an ethical workplace. Her dedication was recognized when she received the "Visionary Women in Engineering" and "Iconic Woman Director" awards in 2023. She emphasizes the importance of sustainability, with Anil Engineering's products designed to reduce carbon emissions and conserve resources. Her story is a testament to the transformative power of leadership, innovation, and resilience in the face of challenges.







JATIN PAREKH CEO

Jatin Parekh transformed his father's trading business into Fortran Steel, a leading manufacturing enterprise with strong national and international presence through client engagement, strategic alliances, and commitment to quality.

Jatin Parekh, a second-generation entrepreneur, inherited the trading business his father, Mr. Gopal Parekh, established in the 1960s. Jatin's interest in the family business sparked during his late teens. Recognizing the potential for growth, the family made a collective decision to transition from trading to manufacturing, spurred by India's economic reforms in 1991. Utilizing internal accruals and bank limits, they set up a steel rolling mill in Taloja, Navi Mumbai.

While pursuing his final year of B.Com at Podar College and a CA course, Jatin's increasing involvement in the business prompted his father and uncle to advise him to focus entirely on the operations. By 1992, Jatin was fully immersed in the business, driving its transformation from a Rs. 5 Crore trading firm into a burgeoning manufacturing enterprise named Fortran Steel, symbolizing the transformation of steel to new levels.

Transitioning to manufacturing posed significant challenges. Emerging from the quota-license raj era, India faced substantial labor and union issues. In their second year of operations, Fortran Steel encountered severe labor challenges, leading to a lockdown. This crisis created immense stress within the family due to the significant resources and finances already invested.

Undeterred, Jatin built a new team, kept it away from unions, and fought legal battles to reopen the unit. Within three months, he resumed operations, hired technical consultants, and stabilized the manufacturing process over the next three years. By 1996, at just 22 years old, Jatin had developed a Rs. 10 Crore manufacturing business, boosting his confidence.



However, a setback in 1997 with an unviable scrap metal deal had long-term financial repercussions. Embracing change, Jatin used this adversity to innovate and improve, marking a decade of growth. His proactive client engagement, offering tailored solutions to optimize processes and reduce costs, helped expand their manufacturing capacities and diversify their client base.

"Success is not merely about the journey from where you start to where you reach; it's about the resilience, adaptability, and relentless pursuit of excellence along the way." - Jatin Parekh





Strategic alliances with renowned steel manufacturers and a focus on quality and innovation facilitated entry into new markets and industries, leading to exponential growth. Fortran Steel now exports to over 25 countries and plans a new stainless steel plant in Gujarat. With an overseas office in Dubai, the company reached Rs. 450 Crores in FY23-24 and is preparing for an IPO. Jatin's journey highlights relentless excellence, adaptability, and strategic growth.

Jatin Parekh, a second-generation entrepreneur, transitioned his father's trading business into a successful manufacturing enterprise, overcoming numerous challenges. His proactive client engagement, consistent innovation, and investment in top talent helped diversify Fortran Steel's product range and expand its market. With a focus on quality and strategic alliances, Fortran Steel now exports to over 25 countries and plans further expansions, positioning itself for sustained growth and impact on both national and international scales.





From a nomadic childhood and initial career setbacks to becoming a renowned architect with over 1,000 completed projects, Thomas's story is one of perseverance, dedication, and continuous pursuit of excellence in the field of architecture.

Thomas, the son of a railway employee, experienced a nomadic childhood due to his father's job requiring frequent relocations. Eventually, his family settled in Mumbai, where he completed most of his education. Although he initially dreamt of joining the Merchant Navy, he missed the age limit for application.

A new direction emerged after he was inspired by the movie "The Towering Inferno," leading him to pursue architecture at L.S. Raheja School of Architecture, from where he graduated in 1982 and obtained his license in 1983. Thomas's first job was with Dara B. Mistry & Partners, a firm renowned for its strict standards and meticulous attention to detail. During his three years there, he honed his skills and developed a keen eye for perfection.

Married and in need of more financial stability, he joined Godrej as a company architect. This role was pivotal, offering diverse project experiences over the next five years. Despite his success, Thomas noticed a lack of Malayalee representation in architecture and aimed to change that by becoming one of the first independent Malayalee architects in Mumbai.

In 1986, Thomas took on a side project to execute a church in Vashi, which led to several factory projects in the MIDC area around Navi Mumbai. Encouraged by this success, he resigned from Godrej to start his own practice, despite strong opposition from his father, who valued job stability. Thomas's initial venture faced challenges, with new inquiries drying up within six months, leading him to take a position with Premier Automobiles.

"In the face of uncertainty and setbacks, the true measure of success lies in the courage to pursue one's dreams with unwavering determination." - K Thomas

After three years of extensive travel and parallel projects, he felt the entrepreneurial calling again and decided to pursue individual projects once more. By 1990, Thomas had restarted his architectural practice, hired employees, and marketed himself vigorously.



His experience with MIDC projects helped him build a niche in industrial and institutional projects. His practice flourished, and by 2014, Thomas had expanded his operations, investing in multiple offices and venturing into housing development. An exciting opportunity arose when he was offered a partnership in Bahrain, leading to the establishment of an organization there.

His son later joined the business, continuing the family legacy. In addition to his professional achievements, Thomas became a visiting faculty member and served as a trustee for several schools, emphasizing his commitment to giving back to society. With a current focus on redevelopment projects, Thomas continues to make significant strides in the industry.

From a non-business background and conservative upbringing to completing over 1,000 projects in a 34-year career, Thomas's journey is a testament to his dedication, resilience, and continuous pursuit of excellence in architecture.







Shikha Trivedi Singh's career journey is a testament to resilience and empowerment. **Overcoming obstacles** and skepticism from the corporate world, she transitioned from corporate communications to empowering women returning to work. Her vision to inspire 1,000 women by 2030 reflects her commitment to driving positive change in the professional landscape.

Shikha Trivedi Singh's upbringing in Kanpur, amidst a conservative family, was marked by frequent relocations due to her father's job. However, it was in Pune that she found her academic home.

After completing her schooling there,
Shikha pursued her passion for
communication, earning a Master's in
Communication Studies from Pune
University. Thriving in practical
experiences, she embarked on a promising
career in corporate communications.
Despite facing challenges along the way,
Shikha's determination and resilience
guided her journey.

Overcoming Obstacles: A Return to Work

Between 2012 and 2016, Shikha took a break from her career to focus on maternity and family responsibilities, settling in Navi Mumbai.

However, upon her return in 2017, she encountered skepticism from the corporate world regarding her career gap.

Facing outdated perceptions about her skills, a lack of confidence from potential employers, and the internal struggle of balancing professional aspirations with familial responsibilities, Shikha decided to chart a new course. She joined her father's recruitment consultancy business, RNT Consultancy, where she began to redefine her path and empower others facing similar challenges.

"Success is not defined by the obstacles we face, but by the resilience with which we overcome them." - Shikha Trivedi Singh

Building Empowerment: Shikha's Vision for Change Shikha Trivedi Singh's transition to RNT Consultancy marked a pivotal moment in her career. Leveraging her natural flair for communication and empathy, she found early success in non-technical roles, securing significant projects and contributing to the business's growth.





Recognizing the challenges faced by women returning to work after career breaks, Shikha took proactive steps to address these obstacles. By investing in training, counseling, and continuous learning, she empowered over 50 women to return to work, building a team of resilient professionals.

Shikha's vision to inspire 1,000 women by 2030 reflects her unwavering commitment to empowering others and driving positive change. Her journey exemplifies resilience, determination, and the transformative power of supporting women in their professional endeavors.



Bibhu Padhi's journey from a small town in Odisha to the heights of international business is a powerful testament to the impact of vision, perseverance, and support.

Born in Asika and raised in Behrampur, Odisha, Bibhu's father was a high school headmaster and his mother a headmistress. After completing his BE in Electronics and Communications, Bibhu proposed starting a cattle farm. However, his father discouraged him, suggesting he focus on his education first.

In 2005, Bibhu moved to Mumbai to check on his two settled sisters during the floods that year. He began exploring opportunities and got his first break as a visiting faculty member at Bharatiya Vidya Peeth, teaching basic electronics. After 18 months, he joined Ion Technologies as a service engineer, where he developed an idea for using IoT to track and measure sensors to maintain temperature.

Seeing potential in software, Bibhu completed a PG diploma from NIIT and joined a software testing company in 2007. Over 4.5 years, while working on a project for Union Bank, he identified service gaps. When he provided feedback to his management, they weren't focused on PSU services, which highlighted the ecosystem's lack of support for startups.



BIBHU PADHI

Founder & CEO

Despite this, Bibhu was determined to start his own venture. However, the startup ecosystem at the time was not supportive. By then, he received an offer from Sonata Software in Bangalore.In 2011, Bibhu married Pratima Nayak, a software development professional with a flourishing career. Though they had the opportunity to move to Houston, Bibhu's desire to start his own business persisted. He convinced Pratima to build a website for his envisioned company, ApMoSys (Application Monitoring Systems).



On February 7, 2012, Bibhu quit his job at Sonata after 11 months, returned to Mumbai, and began consulting from his home in Kamothe, Navi Mumbai, with strong family support and a one-month-old daughter. His first order from Union Bank of India for Rs 2.5 lakhs was soon followed by contracts from Edelweiss, Domino's, and SBI Capital. As orders increased, Bibhu enlisted his sister Sangeeta Padhi, a Chemical Engineer, who left her settled career to join him. She earned certifications in software testing to meet business needs.

Bibhu also brought in close friends who shared his vision. They set up a state-of-the-art knowledge room with funds borrowed from Pratima and his brother-in-law. By 2014, ApMoSys secured a private bank as a customer, helping clients like McDonald's with services such as performance testing, VAPT, and more. Their revenue reached Rs 1 crore that year. They took on performance testing for SBI Capital and received a Java application development order from Axis Bank, expanding into mobile app development.



"Success is not defined by where you start, but by how you navigate the journey, turning obstacles into opportunities and vision into reality." - Bibhu Padhi

By 2018, their turnover had reached Rs 4 crore. However, when his CTO, a close friend, received an offer from a competitor and left, Bibhu faced significant stress. He invited Pratima and his friend Vishnu to join the company, with Pratima taking over as CTO.Bibhu expanded his network, building a core team with diverse experience and forming strategic partnerships with OEMs. This helped them gain significant traction and offer multiple services to their established customer base. Despite the challenges of the Covid-19 pandemic, ApMoSys went international, boasting a robust product portfolio by 2022. By 2023-24, they crossed the Rs 100 crore milestone, opening offices in Dubai and Canada. Their headcount surpassed 1200.

With plans to reach Rs 300 crore by 2025 and aspirations to get listed, Bibhu's story exemplifies how hunger for growth, a clear vision, and strong support systems drive entrepreneurial success. His dedication to innovation, client-centric approach, and ability to build a committed team transformed ApMoSys from a home-based startup into a thriving international enterprise. His journey underscores the importance of resilience, adaptability, and the courage to pursue one's dreams.





Jagdish Nayak's journey is a powerful reminder that success doesn't always stem from a grand vision or groundbreaking idea; rather, it's driven by qualities honed through life's challenges. His story demonstrates that tough times, rather than being feared, can forge the strength needed for achieving great things.





JAGDISH NAYAK

Managing Director

Growing up in the modest suburb of Versova-Koliwada in Mumbai, Jagdish's early life was marked by hardship. Living in a cramped 100-square-foot house without basic amenities and with a father whose income from the film industry was unstable, his family struggled. His mother took on odd jobs, like tailoring, to support them. It was through these tough circumstances that Jagdish developed the determination that would guide him throughout his life.

Jagdish's mother sought a safer place for her family. They got a break when she was allotted a flat in a CIDCO housing project in Vashi, Navi Mumbai, with a deposit of just Rs 3,000. Despite the move, the family continued facing financial difficulties. Jagdish and his brother took on various jobs while pursuing their education, with Jagdish delivering milk and newspapers in the mornings, showing remarkable persistence. Although he aspired to a career in medicine, Jagdish faced the harsh reality of limited opportunities. Instead of fleeing from these challenges, he adapted by taking a job at Shah Clinical Laboratories, earning Rs 600 a month. This role provided him with valuable knowledge and experience.

Jagdish's decision to start his own business wasn't driven by a grand idea but by self-confidence and the realization that he needed to take control of his destiny. After a disagreement with his boss about office hours, Jagdish embraced the challenge, raised funds through his mother's reputation, and in 1990, at age 23, he set up his first clinical laboratory in Airoli.

Jagdish spent countless evenings building relationships with doctors and growing his business through sheer effort. Within two years, he achieved a stable income and bought a house—an impressive feat given his start.

"Success didn't come overnight; it was the result of years of hard work, resourcefulness, and an unwavering focus on his strengths."

- Jagdish Nayak



His marriage to Jyoti, who came from a similar background, offered crucial support. However, his journey included missteps. In 2004, driven by ambition, Jagdish ventured into the unrelated milk parlor business, which led to severe financial losses and nearly jeopardized his primary business. Instead of being defeated, he took responsibility for his mistake, refocused on his original business, and worked tirelessly for six years to clear his debts and rebuild.

Jagdish learned that building a business requires time and that there are no shortcuts to success. His experiences taught him that tough times can be the greatest teachers and that avoiding challenges only delays growth. He realized that his nature might not suit every venture, but focusing on his strengths could yield remarkable results.



In 2014, with renewed focus, Jagdish began a rebranding exercise. His goal was steady improvement rather than chasing grand ideas. By 2024, his company was listed on the BSE SME, a testament to his resilience, responsibility, and relentless focus. With over 20 centers, Jagdish aims to further expand his network, attract more talent, focus on wellness, and invest in cutting-edge technologies. His goal is to create wealth for his investors and build on the solid foundation he established. His unwavering focus stands out—once he sets his eyes on a milestone, he does not stop until he achieves it.



Jagdish's story is a powerful lesson that success isn't about having a big idea; it's about enduring tough times, taking responsibility for your actions, and steadily building on your strengths. Ultimately, it's determination, self-confidence, resilience, and persistence that turn dreams into reality, proving that true success is earned over time, one step at a time.



Vishal Thakkar's journey is a compelling testament to the power of following one's own path, even when it defies conventional expectations.

Raised into a middle-class family in Navsari, Gujarat, Vishal's early life was marked by a deep love for books. Known as a bookworm, he spent countless hours in his local library, devouring every book in the children's section until there was nothing left to read. Despite his academic curiosity, Vishal, like many, was expected to follow a typical career path—one that promised stability, respectability, and financial security.

After completing his 10th grade in 1998, Vishal moved to Mumbai, encouraged by his paternal uncle. This move marked a significant turning point in his life. His uncle secured him a part-time job at a CA firm, which not only introduced him to the world of finance but also sparked a deep interest in becoming a Chartered Accountant.



However, during his teenage years, a family acquaintance, upon seeing his palm, predicted that Vishal wasn't the "CA type." Far from being discouraged, Vishal took this as a challenge. With youthful defiance, he made a Rs 1,000 bet that he would indeed become a CA. This challenge became a driving force for him, and in 2005, Vishal proved his doubters wrong by becoming one of the youngest Chartered Accountants in India, passing the rigorous exams on his first attempt.

For many, achieving a CA degree is the culmination of a journey toward a stable and lucrative career. The prestige and financial security that comes with it form a safety net that few are willing to leave behind.



But Vishal's story shows that what truly matters isn't just security—it's finding what you're genuinely good at and pursuing it with passion. Despite landing a coveted position at UTI Securities, where he gained substantial experience working on 16-17 IPOs and navigating the complexities of SEBI regulations and stock exchanges, Vishal felt an internal pull towards something more aligned with his true talents. He realized that his lkigai—his reason for being—lay not in the corporate world but in teaching and mentoring others in finance.



Encouraged by his uncle's advice, Vishal ventured into the field of training. His first significant opportunity came when he was invited to conduct a finance workshop for UltraTech Cement in Kolkata, an Aditya Birla Group company. This experience opened the door to a series of training sessions with some of India's top corporations, including Mahindra, Reliance, Adani, and Kotak. Vishal's ability to simplify complex financial concepts and make them accessible to non-finance professionals quickly made him a sought-after trainer.

Eager to expand his impact, Vishal attempted to start a training company, even attracting an investor. However, the venture didn't pan out as expected, largely due to the early misstep of giving away too much equity. The setback could have discouraged many, but Vishal took it in stride. He recognized that while not every venture would succeed, the lessons learned were invaluable. He returned to his strength—delivering customized, high-quality training sessions—and continued to build his reputation in the industry.

"True success is born from the courage to pursue one's passions, the resilience to overcome obstacles, and the dedication to transforming challenges into opportunities." - Vishal Thakkar

Not one to rest on his laurels, Vishal continued to innovate and expand his reach. He introduced the Robert Kiyosaki "Cashflow" game into SP Jain School of Global Management's family business program, providing students with a practical and engaging way to learn about finance. His entrepreneurial spirit also led him to develop a learning and development app, which he later sold to ShareKhan, further cementing his reputation as a thought leader in the field. His expertise and insights into finance also led to a five-book contract with CNBC Publishing, with titles including Finance for Non-Finance, Balance Sheet: Tale of Assets and Liabilities, and GST for The Layman. These books not only solidified his standing in the Indian market but also opened doors to international assignments, particularly in the Middle East, where he worked with the Lulu Group and others.

Vishal's entrepreneurial spirit led him to create a learning app sold to ShareKhan and write several finance books published by CNBC. He expanded his reach internationally, working with companies in the Middle East and embracing digital platforms like YouTube's "Finance Tube." Today, Vishal is evolving into a financial coach, guiding entrepreneurs through critical business phases. His story inspires us to pursue our passions and forge our own paths, proving that true success comes from following your Ikigai.





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Mukesh Rawat Director



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S P Anup Kumar Managing Director

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Forex Management



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Rajat Prasad Financial Expert & CEO

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- 4. Wealth Distribution

Gaurav Vijay Sarda Growth Partner

"Power of Compounding- Compound Interest is the Eighth wonder of the World. He who understands it, earns it. He who doesn't, pays it."

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WE BUILD YOUR DREAMS









Narendra Virag Dhairyawan **Managing Director**

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- **Repairs, Restoration & Painting**
- **Waterproofing Work**
- MEP (Mechanical, Electrical, Plumbing)
- HVAC
- Project Management Consultancy
- **Facility Management**
- **Automatic Composting Machines**
- Car Lifts, Elevators, Escalators

Benefits:

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Sudarshan Kolhatkar Founder

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- 2. Eco Friendly Cushioning Solutions
- 3. Specialty Tapes
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- 4. Safety: Improved practices enhance workplace safety.
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- 6. Cost Savings: Less waste leads to lower shipping costs.

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Venkatachalam lyer Founder & CEO

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- 2. Customized Reports for Eligible Government Schemes.
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- **Space Rationalization**
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Benefits:

- 1. Efficient Space Planning
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Mallikarjun Hiremath Founder

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- Maintenance for Societies and Corporate Offices
- Turnkey Projects:
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Benefits:

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- Quality Standards: Ensures the highest quality standards in all products.

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Dr. Prakash Hegde Founder and CEO

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- **HR Process Outsourcing**
- **Talent Search Services**
- **Learning and Development**
- **People Analytics**
- Compliances
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Benefits:

- 1. Aligning the people with business goal
- 2. Creating the ownership attitude among the people
- 3. Create an atmosphere of Collaborative working environment
- 4. Committed employee engagement
- 5. Data driven PMS and Reward & recognitions
- 6. Robust People Analytics
- 7. Strategic Work Force Planning
- 8. Head Hunting and executive search

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M V Narayan Director

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Benefits:

- 1. Expert Counselling for respective **Functions**
- 2. Experts have experience in executing projects
- 3. Long-term association with customers

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TRANSFORMING LEADERS INTO HIGH PERFORMERS WITH THE BALANCED TRANSFORMATION SYSTEM.









Ranjana Ghoshal

Founder | Leadership Transformation Coach | Happiness Strategist

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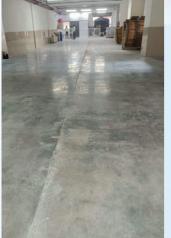
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Mrinal Sinha Managing Director

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- 1. Supervisors understand customer needs, backed by years of experience since 2016.
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- 7. Dedicated team for shutdown jobs ensures no project delays.

Ensure Safety and Compliance — **Talk to Our Experts!**



आप सोचिए हम बनाएंगे









Salim Rehmani Founder & MD

Key Offerings:

- C & Z purlins
- **PUF** panels
- **Decking sheets**
- **Color Coated sheets**
- **Turbo Ventilators**
- **Pre-Engineered Buildings (PEB)**
- Rock Wool and Glass Wool Insulations

Benefits:

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Rajiv Shah Director

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- Video Mixer live setup
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- Maternity
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- Political events rallies

Benefits:

We are Team of Creative Young Generation with know how of current modern Ai technology in social media marketing, branding & 40 Yrs of Experienced Old Legacy in Film making & Photography.

Ensure Safety and Compliance — Talk to Our Experts!



PEACE & PROSPERITY CAN YOU AFFORD TO RISK IT?









Rameshsingh Rajput CEO, Founder

Risk & Threats are reality of the business life :

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- Jeopardize the well-being of you & your family members.

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Our clientele includes NRIs, HNIs, MSMES
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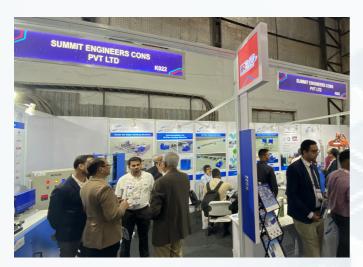
- Hedging of the Personal Guarantees
- Protection of Enterprise Value
- Business Reputation Management
- Business Liability Management
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- Comprehensive Risk Management
- Wealth Enhancement & Protection

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- Aeronautics
- Off-Highway Equipment
- Textiles
- Hydraulic Pumps
- Wind Power
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Benefits:

With our machines you can achieve constant coating thickness with reduced loss of chemical. with our machines you are taking one step towards making environment better by reducing waste material and using energy efficiency system.

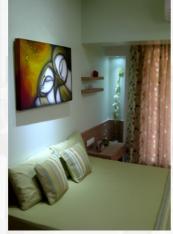
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YOUR TRUSTED PARTNER FOR ARCHITECTURE AND INTERIORS.





Devendra Pawar Managing Partner

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Benefits:

With a commitment to client success we strive to provide tailored services that drive effective, efficient and functional outcomes.

- 1. Collaborative approach
- 2. Comprehensive service (Architecture + MEP)
- 3. Quality priorities
- 4. Design excellence

Get in touch to know how we can help you to design, elevate and build your dream spaces into reality.



WE INSURED INDIA INSURED.









Kumar Navneet
Director

Key Offerings :

- Health Insurance
- Life Insurance
- Doctor Indemnity
- Society Insurance
- Motor Insurance
- CAR
- Director & Officer Liability policy
- Credit Insurance
- Travel Insurance
- Mutual Fund
- Equity Trading
- Home Insurance

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We are prompt in our service and transparent with our customers during the claim process. You don't need to worry about why you took the policy — with a claim satisfaction rate of over 98%, we've got you covered.

Contact us to review your portfolio, and feel free to reach out if you have any claims stuck in your network.



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Key Offerings:

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- **Regulatory Business License**
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- **Product Certifications**
- **Industry-Specific Certifications**
- IPR
- **Detail Project Report & Feasibility Study**
- **Industrial & Management Training**
- ESG Compliance & Reporting
- **Authorized India Representative**

Benefits:

- 1. Enhanced Credibility
- 2. Increased Compliance
- 3. Strategic Growth
- 4. Operational Excellence
- 5. Comprehensive Support



Shyam Sharma Director

Don't wait—empower your business now! Visit our website to learn more.

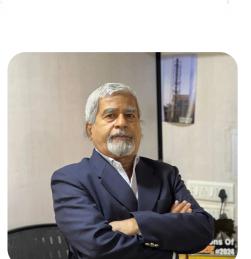


SEAMLESS SOLUTIONS FOR MODERN PIPELINES WITH HYDROMECH









Er. Pradeep Mandre CEO

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- Gentle Lift and Shift: Our unique mechanism ensures patient comfort and minimizes the risk of mishandling.
- **Infection Control: Designed to meet the** highest hygiene standards, safeguarding patient and provider health.
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- **Durable and Easy to Clean Crafted from high**quality materials, built to last, and easy to maintain.
- Patient Comfort: Focuses on patient comfort, providing a smooth and secure journey.
- This is alongside innovations in the water sector

Benefits:

- 1. Improved Patient Experience
- 2. Time and Cost Savings
- 3. Hygienic Excellence
- 4. Durable and Reliable
- 5. Healthcare Provider Well-being

Join the Revolution—Learn More **About Hydromech!**



ACQUIRE & RETAIN CUSTOMERS WITHOUT CALLING, MEETING OR **EMAILING THEM**









Pankaj Patel Founder & CEO

Key Offerings:

- WhatsApp Marketing to acquire New **Customers with Customized Strategy,** Personalized Content, Hand-Holding and Consulting. No need to Call, Meet or Email potential customers.
- **Customer Retention Marketing to Retain** existing customers to get Repeat business and also help in implementing loyalty program, Incentive program, referral program and feedback program.

Benefits:

- 1. Acquiring Customer without having to Call, meet or email customers in less than 5 weeks.
- 2. Engaging with existing customers consistently with educational and interesting content thus retaining customers which leads to repeat business, increase in customer lifetime value and convert existing customers to your sales force.

Ready to elevate your business? Call us for a free 30-minute consultation at 98201 53228



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Shivaram Viswanathan Founder & CEO

Key Offerings :

- Marriage Sangith Sabha.
- Hindi, Marathi, Bangla, Gujarati, Tamil and Malayalam -Festive Classical, Musical & Dance Events.
- Housing Society Musical & Dance Events.
- Corporate Musical & Dance Events.
- Birthday Party Musical and Dance Events.
- DJ, Mimicry, Stand up Comedian & Magician Acts.
- Sound and Anchor on Hire.
- Theatrical Workshops.
- Studio on Rent.
- Percussions-South Indian and North Indian.

Benefits:

- Company logos and photos on LED banners, brochures, and tickets at all social and noble cause events.
- Contribute Rs 10,000 for upcoming events and receive branding benefits on banners for all private events until the next social cause event.
- 3. Free diamond gift voucher worth Rs 10,000 from Pavithram Jewelers (nominal redemption fee applies)
- 4. Stalls for pamphlet and brochure distribution available at a nominal cost.
- Exclusive travel packages for heavy sponsorships.

Let's Collaborate! Book Your Free Consultation Today!





WIDE VARIETY AND RANGE OF BEARINGS UNDER ONE ROOF



Key Offerings:

We are among the few bearing supplier who have a huge variety of bearings in ready stock (more than 1500 different types of bearing ready to be supplied). Apart from this with extensive knowledge and network we can also help you locate bearings which are not easily available. Be it locally or internationally



Benefits:

- 1. Ready stock of all types of bearings
- 2. Access to major transport companies for quick supply PAN India
- 3. Can help in identifying right brand and type of bearing to save cost
- 4. Bearing Bank facility available (We stock bearing at your end on our cost)
- 5. All brands of bearing available



Aankit Kheitan Partner

Ensure Smooth Operations—Contact Us for Premium Bearings Today!



LEISURE BY THE SEA







Key Offerings:

- **Executive Sea View Rooms**
- Multi cuisine Veg Non Veg Restaurant
- **Pure Veg Restaurant**
- **Luxury Spa**
- Infinity swimming pool
- Rifle Shooting range
- **Archery Range**
- Gym
- **Games Room**

Benefits:

- 1. Complete Relaxation and Rejuvenation
- 2. Ideal for family outing
- 3. Pet-Friendly
- 4. Wide Range of Amenities
- 5. Scenic Venue for Destination Weddings and Pre-Wedding photoshoot.



Chaitanya Tendolkar Director

Your Perfect Getaway Awaits Discover the Westbay experience.



HVAC ELECTRICALS PLUMBING FIRE & SOLAR SERVICES







Key Offerings:

All types of

- AC Systems
- Electrical HT & LT System
- **CCTV-FAPA System**
- Plumbing System including Sewage **Treatment Plant**
- Rain water Harvesting
- Fire fighting services
- Solar system

Benefits:

- 1. Cost effective design
- 2. Durable
- 3. Easy handling work.



Amit Dudhani Founder

From Concept to Completion— **Partner with Us for Your Next Project!**





Empowering SMEs to Scale Smartly







Key Offerings :

- 1-to-1 Business Coaching
- Group Coaching
- Workshops and Training Programs
- Strategic Planning Sessions

Benefits:

- 1. Increased Profitability
- 2. Enhanced Productivity
- 3. Scalable Growth
- 4. Work-Life Balance
- 5. Expert Accountability
- 6. ROI-Based Coaching



Aditya Vikram Singh Business Coach

Ready to grow?
Schedule your FREE strategy session
today and start your journey to
success!



TRANSFORMING HEALTHCARE DATA INTEGRATION WITH AI-**DRIVEN SOLUTIONS**









Sandeep Deokule CEO

Key Offerings:

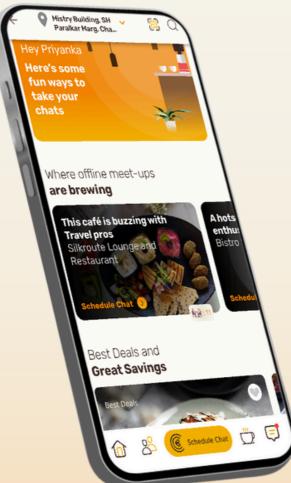
- **EHR Integration: Simplifies patient data** access.
- Al Services: Optimizes healthcare operations.
- FHIR Interoperability: Ensures seamless data exchange.
- EDI Modernization: Streamlines healthcare transactions.
- Kev Products:
 - MediPay: Enhances EDI integration.
 - MediPaaS: Streamlines EHR integration.
 - DealerPass-Dealership Management System

Benefits:

- 1. Al-driven claims processing and billing accuracy
- 2. Reduced administrative costs and enhanced compliance
- 3. Simplified EHR integration and improved data interoperability
- 4. Enhanced patient data accessibility
- 5. Improved clinical decision-making
- 6. Streamlined care delivery efficiency
- 7. Optimized dealership operations and automation for improved customer experience with **DealerPass**

Streamline Your Healthcare with Al-**Get Started with HiPaaS Today!**





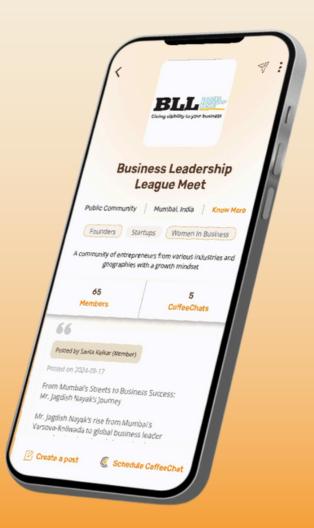
BLL community is now on CoffeeChat

ENGAGE WITH LIKE-MINDED PROFESSIONALS, BOTH OFFLINE AND ONLINE

Join Community Groups based on your interests

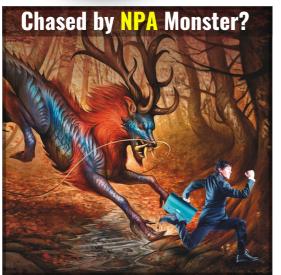
Take your conversations offline at over 500+ partnered Coffee Shops





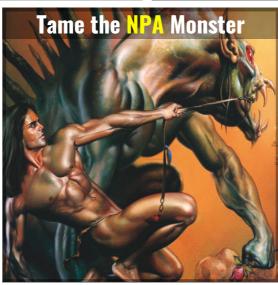


Your Guide in Crisis NPA Consultants Pvt. Ltd





NPA Consultants Private Limited is headquartered at Mumbai, the company has a dedicated team of professionals from the fields of Law, Finance and Banking providing an array of services.



TOP SERVICES

- Save Mortgage Properties
- Debt Restructuring One
- Time Settlement Debt
- Syndication Mergers &
- Acquisitions **Business**
- Loan to MSME NPA
- Funding Private Equity
- Venture Capital
- Supply chain Finance



One Stop Solution for AIIY our **NPA** problems

Dr. Visswas Paanse (Ex-Banker)





Executive Director | **Investment Banking**



Partner with Us to Shape the Future of Tomorrow's Business Leaders

By Dr. Swati Lodha, Director, MET Institute of Management



In today's dynamic business landscape, the need for hands-on, real-world experience is greater than ever before. As industry leaders, you understand the importance of practical exposure and mentorship in shaping the future workforce. At MET Institute of Management, we invite you to join us in building the next generation of business leaders by partnering with us for our On-the-Job Training (OJT) program, specially designed for our Masters in Management Studies (MMS) students.

What is the OJT Program?

The On-the-Job Training (OJT) program is a key component of the MMS curriculum, designed to provide students with practical exposure to real-world business environments. It bridges the gap between academic knowledge and practical application by allowing students to work with professionals on real business challenges, enhancing their skills and preparing them for the job market.

Program Structure

OJT focuses on developing essential skills like communication, problem-solving, teamwork, and adaptability. By working in professional settings, students gain hands-on experience, boosting their employability and gaining insights into different industries and career paths. This experiential learning builds confidence, independence, and critical thinking—vital for career growth. Corporate mentors guide students through real-world challenges, helping them develop leadership skills.

OJT Program Highlights

- **Duration**: January to April, with a minimum of 60-80 hours.
- Flexibility: Can be conducted on-site, remotely, or through a blended model to suit your organization's needs.
- Mentorship: Corporate mentors provide real-time guidance and industry insights.
- Credits: The OJT is a 4-credit course integrated into Semester 2 of the MMS program.

Why Partner with Us? Partnering with us provides access to motivated MMS students eager to contribute, bringing

fresh perspectives and innovative ideas. It also aligns with corporate social responsibility

(CSR) initiatives and offers an opportunity to identify future talent for recruitment.

Skills Our Students Offer

MMS students in the OJT program bring:

- Practical application of academic knowledge.
- Technological adaptability and industry insight.
- Problem-solving and decision-making skills.
- Teamwork and collaboration experience.
- Research and analytical skills.

Get Involved Today!

Join us in shaping tomorrow's business leaders by offering OJT opportunities. Whether through hands-on work, mentorship, or industry guidance, your participation is crucial in nurturing future talent.

For more details, contact:

Email: consulting_iom@met.edu

Scan Here for sharing your details



Or Click Here: https://forms.gle/Fjgz47b9ut6AvLUH7

Email: consulting_iom@met.edu

Contacts:

Research Projects - Ms. Dharmishta Gala: 9820232732

● Start-Up & MSME - Mr. Shailesh Sargade: 9769559816

Marketing & Consulting - Dr. Manmeet Barve: 9860476554

● Finance & Fintech - Dr. Rohini Andhare : 9822415823

HR & NGO - Dr. Rashmi Bhadani : 9653473390

Operation & E-Commerce: Mr. Rohit Mohite: 7738781092

Join us in creating opportunities for impactful key events that can shape the trajectory of your business growth.

BLL BusinessTopline
GROWTH MEET

Bimonthly showcase Event targeting 300 to 500 entrepreneurs.

UPCOMING EVENT -

January 2025 at Bombay Stock Exchange



Monthly premium networking event targeting 40 -50 entrepreneurs.

2nd Friday of every month

UPCOMING EVENT -

December 2024 at BKC



Weekly Community Connect.

DISCUSSIONS THAT MATTER TO YOUR BUSINESS

UPCOMING EVENT -

4th week — Topic Driven - Expert Speakers













BUSINESS LEADERSHIP LEAGUE













BUSINESS LEADERSHIP LEAGUE













ESTEEMED GUESTS AND SPEAKERS



Mr. Eddy Wardoyo

Hon. Consul General of the Republic of
Indonesia - Mumbai



Mr. Samir Somaiya
Chairman & MD
The Godavari Biorefineries Limited
President, Somaiya Vidyavihar



Mr. Gulshan BakhtianiFounder & Director,
Wellness Forever Medicare



Dr. Mukesh BatraFounder & Chairman
Emeritus at Dr Batra's Healthcare



Mr. Anant Singhania CEO, J K Enterprises, JK Group of Companies



Dr. Niranjan HiranandaniFounder & MD,
Hiranandani Group



Mr. CK Ranganathan Founder & Chairman, CavinKare



Mr. Rajiv Podar
Chairman & Managing Director,
Podar Group



Mr. Shrikant Badve Managing Director, Belrise Industries



Mrs.Supriya Badve
Executive Director
Belrise Industries Limited



Mr. Narendra Goliya

Managing Director,

Rishabh Instruments Pvt. Ltd.



Prof. Ashok Jhunjunwala
IITM Madras &
Research Park

PREVIOUS VENUES



Bombay Stock Exchange International Convention Hall, Fort, Mumbai



World Trade Centre, Cuffe Parade, Mumbai



MCA, BKC, Mumbai



<mark>IIT Ma</mark>dras, Chennai



The Club, Mumbai



CIDCO Exhibition & Convention Centre, Vashi, Navi Mumbai



Hotel Express Inn, Prashant Nagar, Nashik



YB Chavan Center, Nariman Point, Mumbai



Four Points By Sheraton, Vashi, Navi Mumbai

BRANDS















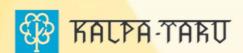
























SWETAPADMA MOHANTY, FOUNDER & CEO

Swetapadma is a true trailblazer in the business world, demonstrating remarkable qualities that set her apart as a dynamic leader.

As the driving force behind the Business Leadership League (BLL), she has established a robust platform dedicated to promoting and enhancing the visibility of businesses.

Swetapadma's commitment is evident in her ambitious goal for BLL to support and empower 1 lakh businesses by 2030.

Her leadership at BLL is marked by a passionate dedication to the SME sector, recognizing the immense potential these enterprises hold for India's economic development. Swetapadma's vision includes creating a conducive ecosystem, leveraging a skilled labor force, and providing access to global markets, all aimed at fostering the growth of SMEs. Through BLL, she aims to inspire entrepreneurship, facilitate networking, and provide a platform for SMEs to showcase their offerings and achievements.

Prior to founding BLL, Swetapadma's journey includes co-founding Salessprout, where she played a key role as the Co-founder and Head of Operations. At Salessprout, her expertise in crafting innovative sales strategies proved invaluable to B2B product and services companies, helping them expand their market presence and effectively communicate the value of their offerings. Her professional background also encompasses pivotal roles at respected organizations such as Dun & Bradstreet Tangram Pvt Ltd, Feedback Business Consulting Services Pvt Ltd, and Credit Analysis & Research Ltd. These experiences enriched her understanding of market dynamics, strategic advisory, and customer engagement.

Swetapadma's assertive approach and her ability to seize opportunities, even in the face of challenges, has been a driving force behind BLL's success. Her keen sense of innovation keeps the organization ahead of the curve, ensuring that SMEs can thrive in today's competitive environment. Her tenacity ensures that BLL consistently exceeds its goals, making a tangible impact on the businesses it supports.

Under Swetapadma's visionary leadership, BLL has become more than a business platform; it's a movement that champions SMEs, a catalyst for positive change, and a symbol of the potential within the Indian business landscape. Her vision and unwavering commitment shape BLL's trajectory, making it a dynamic force that drives business growth, encourages entrepreneurial spirit, and fosters a culture of innovation.



KRIPANANDA CHIDAMBARAM (KC)

HEAD STRATEGY & KEY INITIATIVES

Creative entrepreneur with a first-principles thinking approach, passionate about building businesses that challenge the status quo and positively impact society.

Successful ventures in marketing, coaching, hiring, technology, and creative services.

KC has experience in sales, business analysis, personal finance, and content creation.



ADVISORY COMMITTEE



RK Jain

MD, Sara-Chem (India) Pvt. Ltd & ex.Chairman, IMC, Navi Mumbai



Watch His Entrepreneurship Story

Visit - https://bll.org.in/Rakeshkumar-Jain



N.B. Shetty

B.com. (Hons.) F.C.A., Grad., C.W.A. Chartered Accountants



Watch His Entrepreneurship Story

Visit - https://bll.org.in/Nb-Shetty



Samir Kaji

MD Selec Controls Pvt. Ltd.



Watch His Entrepreneurship Story

Visit -https://bll.org.in/Samir-Kaji



Mr. Ajoykaant Ruia

Chairman - Allstate Group, Vice Chairman - World Trade Centre

WORKING COMMITTEE



Jagdish Nayak

Founder & MD - Clinitech Laboratory Limited



Watch His Entrepreneurship Story

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MMani lyer

Founder & Director - Vigours Group



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Dr. Vivek G Mendonsa

MD, LYNX -Lawrence & Mayo



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Visit - https://bll.org.in/Vivek-Mendonsa

KEY TEAM



Moumita Das Talukdar Key Account Manager



Shazma Khan
Operations Executive

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Giving visibility to your business

